



Habitat  
Resource  
Properties

# Seller Services

**Professional**

**Competent**

**Enthusiastic**

**Tenacious**

## The Wu Team



Zhen Wu      Karen Wu

**Habitat Resource  
Properties**

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It is our goal that every client receives the best representation, and has a smooth and pleasant experience when selling their home. Navigating through the waters of home selling can be stressful, and we offer a complete team of brokers and a transaction coordinator working on your behalf, to smooth the way.

For our sellers, this team is headed up by our **Principal Broker, Karen Wu**. Karen is a full time Real Estate professional who has been in the business for over 20 years. Her role is to consult the sellers with home preparation, pricing, negotiations, contracts, client communication and ultimately getting your house SOLD.

**Zhen Wu, our Team Negotiator**, will focus on speaking to buyer's agents about showing feedback, inception and review of offers, offer/contract negotiations and repair/inspection negotiations.

Our **Office Manager/Transaction Coordinator, Anjanette Petty (AJ)** is responsible for completing your customized Listing Action Plan. She will advertise your property on over 30 websites worldwide including the RMLS, collect showing feedback to report back to you weekly, update you weekly on our market trends as well as coordinate the closing of your property successfully.

**Pam MacQuestion, our recommended Senior Title Officer**, is responsible for seeing you through the closing process. She will proactively review your file, communicate with your lender, send you a preliminary title report and will assist you through the signing of all closing documents